



TWE SOLUTIONS

SERVICES BRIEF



TWE AND PALO ALTO NETWORKS

A Partnership for Secure Innovation

The Challenge of Adopting and Managing Enterprise-Grade Security

Enterprise organizations face increasing pressure to secure vast, complex IT environments while maintaining performance and adaptability. The challenge lies not only in deploying top-tier security solutions like Palo Alto Networks but also in aligning these tools with unique business strategies, ensuring seamless integration, and staying ahead of evolving threat.

TWE Solutions and Palo Alto Networks: A Unique Combination

TWE Solutions is the trusted partner for organizations leveraging Palo Alto Networks' industry-leading technology. As a security-first managed services provider, TWE specializes in seamlessly integrating and optimizing PANW products for large-scale environments. With highly certified engineers, proactive account management, and strategic lifecycle oversight, TWE ensures that every Palo Alto deployment delivers superior performance, security, and ROI.

Why TWE Stands Out, and How You Benefit

With TWE Solutions, enterprises gain more than a service provider—they gain a proactive partner. From personalized account management to unmatched expertise in Palo Alto Networks, TWE ensures that your security ecosystem is not only strong but adaptive to your long-term goals. Our team works alongside your IT staff, delivering co-managed services that enhance your operations and safeguard your future.

The Benefits of A Strong Partnership

Advanced Engineering Expertise

Certified specialists optimize, deploy, and manage Palo Alto Networks solutions for large-scale environments

Dedicated Account Managers

Tailored, agile support ensures your organization gets immediate and knowledgeable assistance

Proactive Lifecycle Management

Meticulous tracking and alignment with long-term IT strategies

CISSP-Certified Guidance

Expert support for compliance, threat management, and security policies

Local Support, National Reach

A responsive team offering both on-site and remote expertise across the U.S.

HOW MIDSIZED AND ENTERPRISE COMPANIES BENEFIT FROM A STRONG PARTNERSHIP BETWEEN TWE AND PALO ALTO NETWORKS

	TWE Solutions	Typical Competitor
Expertise in Palo Alto Networks	Certified engineers specialized in enterprise-scale PANW deployments and integrations	Generalists with limited expertise in enterprise environments
Dedicated Account Management	Agile, responsive managers with deep product knowledge and immediate support capabilities	Limited customer engagement; reactive support only
Proactive Renewal Planning	Strategic lifecycle oversight to avoid disruptions and maximize IT investments	Minimal tracking, often resulting in last-minute renewal challenges and disconnection of critical services
Integrated Security Services	Includes compliance support, policy creation, and CISSP-certified threat management guidance	Basic configuration services without security-specific expertise
Co-Managed Service Model	Collaboration with in-house teams to fill gaps and enhance IT capabilities	Minimal collaboration; replaces rather than augments in-house expertise
Seamless Product Integration	Ensures Palo Alto products align with and enhance existing IT ecosystems	Limited focus on integration; generic approaches that may not fit unique needs
Performance Optimization	Ongoing monitoring and tuning for peak efficiency and security	No proactive performance management; reactive issue resolution only

Contact us now to learn more
twe-solutions.com/contact-us
 1-888-535-9570

About TWE Solutions

TWE Solutions is the only IT partner that combines a security-first approach with co-managed technology services, seamlessly integrating with your staff to manage infrastructure, firewalls, cloud systems, and endpoints. With highly certified, U.S.-based engineers, TWE brings unmatched expertise to secure your technology and streamline operations, keeping your business efficient, scalable, and compliant.

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